

# Cargill

We started our India operations in 1987. Today we have businesses in refined oils, food ingredients, industrial specialities, grain and oilseeds, cotton, animal nutrition and trade and capital markets. We market six leading consumer brands of edible oils: *NatureFresh*, *Gemini*, *Sweekar*, *Leonardo Olive Oil*, *Rath* and *Sunflower brand of hydrogenated fats*. We also market wheat flour under Nature Fresh brand.

Our Animal Nutrition & Health business provides feed, premix, additive and animal health products and solutions for aqua, dairy and poultry. We market animal feed and premix under three brands: *Provimi*, *Purina* and *EWOS*. Our Grains and Oilseed business originates up to 1 million metric tons of grains & oilseeds per year with storage locations across India.

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5000+ employees

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13 manufacturing facilities

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Over 35 years of experience in India



## Agricultural Commodities

We connect producers and users of grains, oilseeds and other agricultural commodities through origination and marketing in India. We handle wheat, corn, rice, pulses, lentils, barley and sorghum besides oilseeds like soybean, rapeseed, groundnut and soybean meal.

We are present in major grain and oilseeds producing and consuming states in India. We operate through regional merchandising and origination offices besides multiple storage locations.



## Animal Nutrition and Health

We serve the animal nutrition market in dairy, poultry and aqua primarily through three businesses: Cargill Animal Nutrition, Cargill Aqua Nutrition and Cargill Health Technologies. We operate through marketing and branch offices across various locations, a technology application center and seven manufacturing facilities across India and offer a wide range of feed, premix, additive and animal health products and solutions under brands such as Purina, Provimi, and EWOS.



## Trade & Capital Markets

Our expertise helps our businesses manage risks around letters of credit and other cross-border credit and financial risks associated with trade and commodity finance.

In addition to meeting Cargill's own trade finance and funding needs, we optimize our physical trade flows to generate trade finance derived liquidity in emerging markets for our customers.



### Edible Oils & Wheat Flour

We process, refine and market a wide range of both indigenous and imported edible oils, fats and blends to the food industry and serve household consumers with branded and vitamin-fortified edible oils such as Nature Fresh, Gemini, Sweekar, Leonardo Olive Oil, Rath and Sunflower brand of hydrogenated fats. We also market wheat flour under NatureFresh brand.

We own and operate two edible oil refineries located at Kandla (Gujarat) and Kurkumbh (Maharashtra). All our processing plants comply with world-class international quality assurance and food safety standards including HACCP and FSSC 22000.

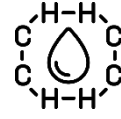


### Starches, Sweeteners and Texturizers

We offer a broad range of high-quality food ingredients for industries like confectionery, pharma, beverage, culinary, infant formula, snack foods and nutraceuticals.

Our ingredients' portfolio includes modified starches; Lecithins; Texturizers like Pectin, Carrageenan; low-to zero-calorie sweeteners like Stevia, Maltitol, Mannitol, Erythritol, among others.

We also serve the Indian feed & pet food industry with high-quality corn gluten meal, germ & fiber, providing well-balanced nutrient solutions.



### Bioindustrial Solutions

We create unique, bio-based solutions that deliver high value in focused markets of asphalt, dielectric fluids, paints, inks, coatings, lubricants, oilfield, consumer products, flexible foam and other diverse applications in the chemical industry.

Our two state of the art production plants at Kurkumbh, Pune produce bypass fats for cattle feed besides high quality fatty acids and natural ester dielectric fluids (Envirotemp FR3) meeting stringent international standards.

### Recent Investments in India

Plant	Location	Investment	Year
Edible oil refinery	Nellore, Andhra Pradesh	US\$35 mn	2021
Bioindustrial Plant	Kurkumbh, Maharashtra	US\$ 15 mn	2020
Corn silo	Davangere, Karnataka	US\$ 10 mn	2019
Fish Feed Plant	Vijayawada, Andhra Pradesh	US\$ 10 mn	2018
Wet Corn Milling Plant	Davangere, Karnataka	US\$ 110 mn	2016
Animal Feed Mill	Bathinda, Punjab	US\$ 15 mn	2016

**Cargill Business Services:** CBS uses Cargill's size and capabilities by centralizing common work in Business Service Centers and works to continuously improve process and deliver value to the organization. CBS capability in India has grown rapidly over the last few years to establish itself as a Global Hub for providing efficient and effective services to Cargill businesses and functions. From two centers (Bengaluru and Gurugram), over 3500 employees are providing high-end Digital, Knowledge and end to end process services for identified functions-Finance, Global IT, P2P, GHRO, CTL &Trade Execution.

## Key Milestones

1987	Set up Liaison office in New Delhi
1996	Cargill India set up as a 100 % owned trading company
1997	Begun primary sugar supply business Country Office set up in Delhi
1998	Exited seed business as part of a global divestiture to Monsanto First desk of Grain and Oils Seeds business begin operations
2000	Packaged foods business under NatureFresh brand launched with wheat products
2003	NatureFresh brand transitions into refinery unit for sale in packed form
2004	Entered JV with Parakh Foods Ltd. "Gemini" brand of refined oil and two oil refineries in West Coast of India comes into portfolio
2005	Commercial production of oil refineries at Paradip in East Coast of India and at Kandla in West Coast begun Acquired 100% stake in JV with Parakh Foods Ltd.
2006	Established Animal Nutrition business Refined Oils India starts institutional oil selling to Food industry
2008	Launched Oliante brand of olive oil
2010	Acquired 'Rath' brand of Vanaspati (hydrogenated fats)
2011	Acquired 'Sweekar' brand sunflower refined oil
2012	Global acquisition of AWB expands Grain & Oilseeds business Global acquisition of Provimi expands animal nutrition footprint Re-launched NatureFresh whole wheat flour Acquired Sunflower Vanaspati
2014	Acquired Leonardo brand of olive oils
2016	Set up wet corn milling plant in Davangere, Karnataka Opened Dairy feed mill in Bathinda, Punjab
2018	Opened first fish feed mill in Vijaywada, Andhra Pradesh
2019	Inaugurated Corn Silos in Davangere, Karnataka
2020	Set up first chocolate manufacturing unit in India Opened a Bioindustrial plant in Kurkumbh, Maharashtra
2021	Acquired an edible oil refinery in Nellore, Andhra Pradesh